



J THOMAS & COMPANY PRIVATE LIMITED

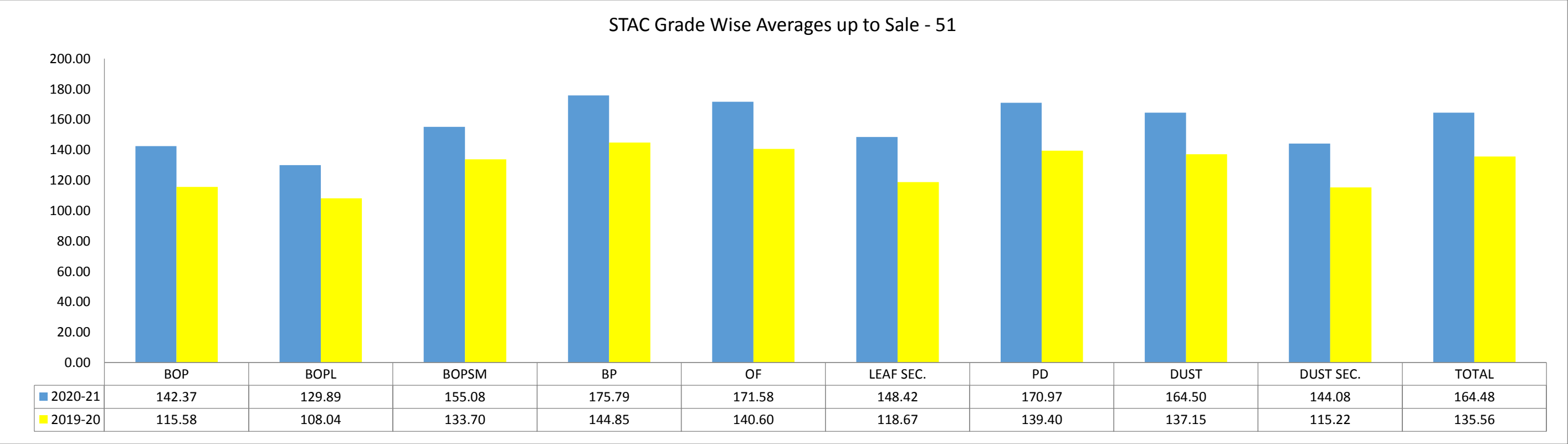
SILIGURI MARKET SYNOPSIS - Sale 51(2020)

Market Report	
LEAF	DUST
* Market witnessed strong demand. * Good and best sorts barely steady. * Remainder were firm to occasionally dearer.	* Strong demand. * Select best good liquoring teas were firm to dearer. * Remainder barely steady around last.

Buying Analysis	
LEAF	DUST
* Local buyers and Regional packeteers mainstay of the market. * HUL operated. * Western India operated on the liquoring sorts. * TCPL selective. * Limited Export enquiry.	* Western India operated on the liquoring sorts. * Local buyers and packeteers active. * HUL & TCPL quiet.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 51		
	Sale 51	Sale 50	+/-	Sale 51	Sale 50	+/-	2020/21	2019/20	2018/19
LEAF	164.79	161.69	3.10	135.83	136.72	-0.90	211.98	139.88	142.91
DUST	161.92	152.35	9.56	133.36	133.33	0.03	205.09	133.77	141.45
TOTAL	164.48	160.64	3.84	135.56	136.34	-0.78	211.15	139.16	142.75

STAC AUCTION AVERAGES									
SALE		44	45	46	47	48	49	50	51
LEAF	2020/21	196.45	175.66	162.50	157.47	158.91	158.42	161.69	164.79
	2019/20	134.90	132.45	136.63	137.90	137.24	140.31	136.72	135.83
DUST	2020/21	183.79	159.43	159.43	151.60	150.45	153.28	152.35	161.92
	2019/20	128.62	130.35	130.35	135.42	133.50	133.53	133.33	133.36
TOTAL	2020/21	194.94	174.94	162.13	156.82	157.96	157.86	160.64	164.48
	2019/20	134.12	132.30	135.91	137.61	136.83	139.57	136.34	135.56

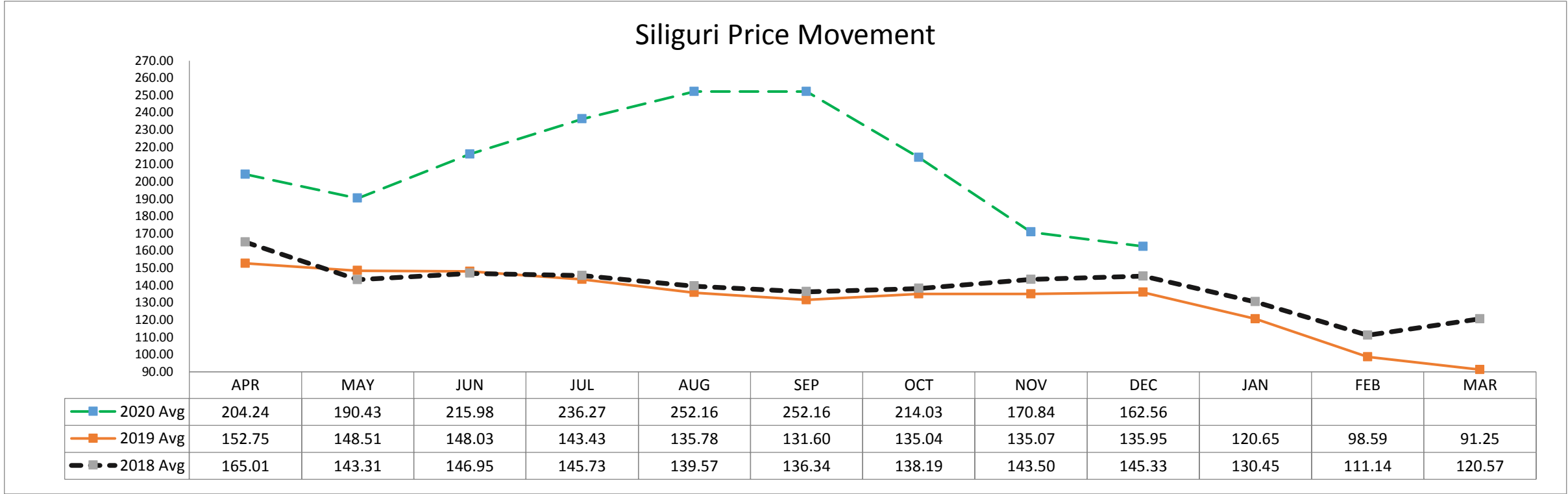


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 51			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3445796.4	3192108.4	165.84	7%	3640273.8	3211965.0	164.12	12%	79605206.4	62605999.8	213.44	21%
FANNINGS	935215.4	860437.0	171.58	8%	1043815.0	936532.0	161.88	10%	25444395.1	18863729.4	215.17	26%
LEAF SEC.	585860.6	561625.0	148.42	4%	476897.8	414584.6	142.46	13%	10298796.4	8442558.6	194.08	18%
LEAF TOTAL	4966872.4	4614170.4	164.79	7%	5160986.6	4563081.6	161.69	12%	115348397.9	89912287.80	211.98	22%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	432133.4	408339.6	168.69	6%	520325.5	470699.3	155.93	10%	12874070.5	10009873.5	208.65	22%
DUST SEC.	167621.6	155041.0	144.08	8%	142391.2	109926.9	137.02	23%	3028925.6	2323224.5	189.72	23%
DUST TOTAL	599755.0	563380.6	161.92	6%	662716.7	580626.2	152.35	12%	15902996.10	12333098.00	205.09	22%
TOTAL	5566627.4	5177551.0	164.48	7%	5823703.3	5143707.8	160.64	12%	131251394.0	102245385.80	211.15	22%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 51			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4966872.4	4614170.4	164.79	7%	5160986.6	4563081.6	161.69	12%	115348397.9	89912287.8	211.98	22%
2019-20	4413700.6	3435305.6	135.83	22%	4322453.4	3385662.4	136.72	22%	128958109.6	97126423.4	140.02	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	599755.0	563380.6	161.92	6%	662716.7	580626.2	152.35	12%	15902996.1	12333098.0	205.09	22%
2019-20	525108.9	410108.1	133.36	22%	492593.8	423539.4	133.33	14%	17758627.2	13006514.0	133.89	27%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	5566627.4	5177551.0	164.48	7%	5823703.3	5143707.8	160.64	12%	131251394.0	102245385.8	211.15	22%
2019-20	4938809.5	3845413.7	135.56	22%	4815047.2	3809201.8	136.34	21%	146716736.8	110132937.4	139.30	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 51			2020/21		UP TO Sale 51		
	Sale 51	Sale 50	2020/21	2019/20	2018/19	Sale 51	Sale 50	2020/21	2019/20	2018/19
BELOW 100	0.1	0.3	0.1	18.9	4.5	0.0	0.2	0.3	13.5	2.8
BETWEEN 100.00-119.99	10.6	22.5	4.5	24.8	29.4	4.9	8.5	2.1	23.6	19.1
BETWEEN 120.00-139.99	24.9	16.0	7.4	12.8	20.1	21.5	30.3	7.6	22.4	32.1
BETWEEN 140.00-159.99	13.6	12.1	6.2	10.3	13.4	24.3	24.0	9.3	15.3	20.1
BETWEEN 160.00-179.99	18.5	17.2	9.9	12.1	14.7	20.9	18.0	10.9	12.6	13.7
BETWEEN 180.00-199.99	10.8	10.5	8.5	10.6	9.7	18.1	12.1	9.4	9.2	8.5
BETWEEN 200.00-219.99	11.5	11.8	11.1	5.1	4.9	5.1	4.2	14.1	2.8	3.2
BETWEEN 220.00-239.99	5.0	4.7	19.8	2.9	2.3	3.6	2.1	17.9	0.6	0.5
BETWEEN 240.00-259.99	2.1	1.9	12.7	1.7	0.9	1.0	0.5	16.5	0.0	0.0
BETWEEN 260.00-279.99	1.1	1.1	11.3	0.8	0.2	0.6	0.1	9.5	0.0	0.0
BETWEEN 280.00-299.99	1.0	1.3	5.8	0.1	0.0	0.0	0.0	1.8	0.1	0.0
300 AND ABOVE	1.0	0.9	2.8	0.0	0.0	0.0	0.0	0.1	0.0	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
52	117948	11993	129941	115986	13665	129651	1962	-1672	290
1	117058	12015	129073	114641	11751	126392	2417	264	2681
2	116178	13303	129481	117382	11428	128810	-1204	1875	671
TOTAL	351184	37311	388495	348009	36844	384853	3175	467	3642



STAC BUYING (ALL TEAS) FOR THE Sale 51											
	CTC LEAF			DUST				TOTAL			
	Sale 51										
OFFER	49,66,872.4			OFFER	5,99,755.0			OFFER	55,66,627.4		
SOLD	46,15,103.2			SOLD	5,61,077.4			SOLD	51,76,180.6		
SOLD %	93%			SOLD %	94%			SOLD %	93%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
N.India	15,52,083.2	159.98	34%	W.India	1,73,887.2	157.07	31%	N.India	17,04,391.3	160.52	33%
Local	12,99,674.4	166.51	28%	N.India	1,52,308.1	166.03	27%	Local	14,35,695.9	166.21	28%
HUL	5,19,950.5	168.73	11%	Local	1,36,021.5	163.35	24%	W.India	5,47,453.9	169.95	11%
W.India	3,73,566.7	175.94	8%	Others	66,096.1	165.86	12%	HUL	5,19,950.5	168.73	10%
R.Pack	3,10,187.8	181.62	7%	R.Pack	18,107.1	176.23	3%	R.Pack	3,28,294.9	181.32	6%
Packeteers	1,73,369.6	134.86	4%	Packeteers	11,636.7	130.18	2%	Others	2,40,475.5	164.28	5%
Others	1,74,379.4	163.66	4%	Exports	1,729.5	133.69	0%	Packeteers	1,85,006.3	134.56	4%
Exports	84,394.8	179.95	2%	C.India	1,291.2	147.87	0%	Exports	86,124.3	179.03	2%
C.India	72,236.6	168.38	2%					C.India	73,527.8	168.02	1%
TCPL	55,260.2	118.27	1%					TCPL	55,260.2	118.27	1%
TOTAL	46,15,103.2	164.78		TOTAL	5,61,077.4	162.03		TOTAL	51,76,180.6	164.48	

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 51				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	385039.2	292.57	356570.7	230.77
GULMA	811403.0	288.89	896343.7	216.53
GHATIA ROYAL	434215.3	284.07	499892.3	231.39
JITI	722008.4	274.53	972968.8	194.35
DIMA	2208.6	271.74	17806.6	140.17
BARADIGHI	682372.4	271.48	674534.3	215.23
ANANDAPUR ROYAL	237089.6	271.47	140052.3	200.28
HOPE	571521.3	270.19	473841.0	193.01
CHULSA	440900.1	270.10	332900.3	177.02
ETHELBARI BEST	57532.0	268.63	3992.6	205.21
KUMARGRAM	678965.8	267.44	677205.8	197.23
RYDAK	770397.4	266.32	786440.2	210.43
MAUSAM	305427.0	264.60	473993.0	167.65
PAHARGOOMIAH	801098.4	264.28	1017457.7	224.86
BINAGURI	1083527.6	263.36	1173176.3	206.46
NOWERA NUDDY	422424.0	262.23	485436.7	196.66
KURTI	360203.1	258.86	428785.1	194.77
CHALOUNI	429031.5	258.27	554324.4	178.31
MATRI GOLD	349614.4	258.18	467010.3	189.66
RAIMOHAN	167790.4	256.16	181503.4	192.29
NEW DOOARS	564076.4	254.86	844645.4	180.15
DALGAON	914819.6	254.75	774890.1	210.56
YANGTONG GOLD	46907.5	253.85	0.0	-
ARYAMAN SPECIAL	169565.8	253.83	187701.2	165.21
SAMSING GOLD	62218.8	253.67	81085.9	142.04

* Above 30,000 Kgs.